

## FOR IMMEDIATE RELEASE

Contact: Mary Kate Harrington, <u>401-450-1356</u> or <u>mharrington@rhodeislandhousing.org</u> Meaghan McCabe, 401-831-1200 or <u>mmccabe@nharbor.com</u>



From left to right: Nelson Esteves of RE/MAX Professionals of East Greenwich is presented his award by Rhode Island Housing's executive director, Barbara Fields, and RI Senator Mark Gee (Photo Credit: Reinhard Sokol)

## Rhode Island Housing Names Nelson Esteves as Realtor of the Quarter Award marks fourth time Esteves is recognized for connecting homebuyers with Rhode Island Housing's Loan Center

**WARWICK, RI** (May 28, 2015) – Rhode Island Housing has recognized real estate agent Nelson Esteves of RE/MAX Professionals of East Greenwich with the agency's Realtor of the Quarter award for the fourth quarter of 2014. This is the fourth time Esteves has been honored for connecting homebuyers with the Rhode Island Housing Loan Center.

Esteves received a crystal award and recognition at Rhode Island Housing's recent Realtor Breakfast. He also received citations on behalf of the General Assembly from state Representative Antonio Giarrusso (R-Dist. 30, East Greenwich, West Greenwich) and state Senator Mark Gee (R-Dist. 35, East Greenwich, North Kingstown, South Kingstown, Narragansett).

"It gives me great pleasure to recognize Nelson for his achievements in the real estate market," said Representative Giarrusso. "The housing market is showing signs of real recovery, which gives me hope that our economy is on a solid path to improvement. I commend the hard work and dedication that both Nelson and his colleagues at RE/MAX use to help people in Rhode Island find places that truly feel like home."

Senator Gee, who also represents Nelson's RE/MAX district, added: "I congratulate Nelson on his hard work and outstanding performance. His award reflects his professionalism, and potential homebuyers can count on him to listen to their needs. There is a reason he has been recognized four times as Rhode Island Housing's Realtor of the Quarter. We wish him continued success and awards."

Esteves has been bringing his many talents to RE/MAX Professionals of East Greenwich since 2003, including his ability to assist buyers in seven different languages.

"Listening to my clients is key," said Esteves. "All I can do is guide them and make sure that all of their best options are laid out in front of them. I'm truly honored to receive this recognition for a fourth time. Rhode Island Housing's Loan Center has been working hard to respond to the needs of their customers, and that is obvious in the way it conducts business and the satisfaction of my clients."

Barbara Fields, executive director of Rhode Island Housing, commended Esteves on his efforts to go the extra mile to serve his customers.

"Congratulations to Nelson Esteves," said Fields. "His hard work and deep understanding of our mission – which is to provide safe and affordable housing for Rhode Island families – has helped many families purchase a home. Nelson has been an outstanding advocate for his customers and helped Rhode Island Housing get the word out about the assistance we offer, including the FirstHomes Tax Credit and LeadSafe Homes programs."

Since July of last year, Rhode Island Housing's FirstHomes Tax Credit program – which allows each eligible first-time homebuyer to receive up to \$2,000 per year for the entire life of his or her loan – has offered savings for more than 500 homebuyers. The agency's Board of Commissioners recently approved another round of funding for the tax credit program for 2015. Director of Homeownership and Customer Service Peter Walsh added that without knowledgeable, dedicated realtors like Esteves, Rhode Island Housing would not be able to connect customers to the many programs that assist such a wide spectrum of potential homebuyers.

"Our partnership with him has created an array of opportunities for our customers," Walsh said. "His deep understanding of the market and the benefits of our homeownership programs has contributed to his all-star status as Realtor of the Quarter for a fourth time."

For more information on Rhode Island Housing's suite of home loan options, including the FirstHomes Tax Credit, visit <u>loans.rhodeislandhousing.org</u>.

## About Rhode Island Housing

Together with its partners, Rhode Island Housing works to ensure that all people who live and work in Rhode Island can afford a healthy, attractive home that meets their needs. Rhode Island Housing uses all of its resources to provide low-interest loans, grants, education and assistance to help Rhode Islanders find, rent, buy, build and keep a good home. Created by the General Assembly in 1973, Rhode Island Housing is a privately funded public purpose corporation.

###